

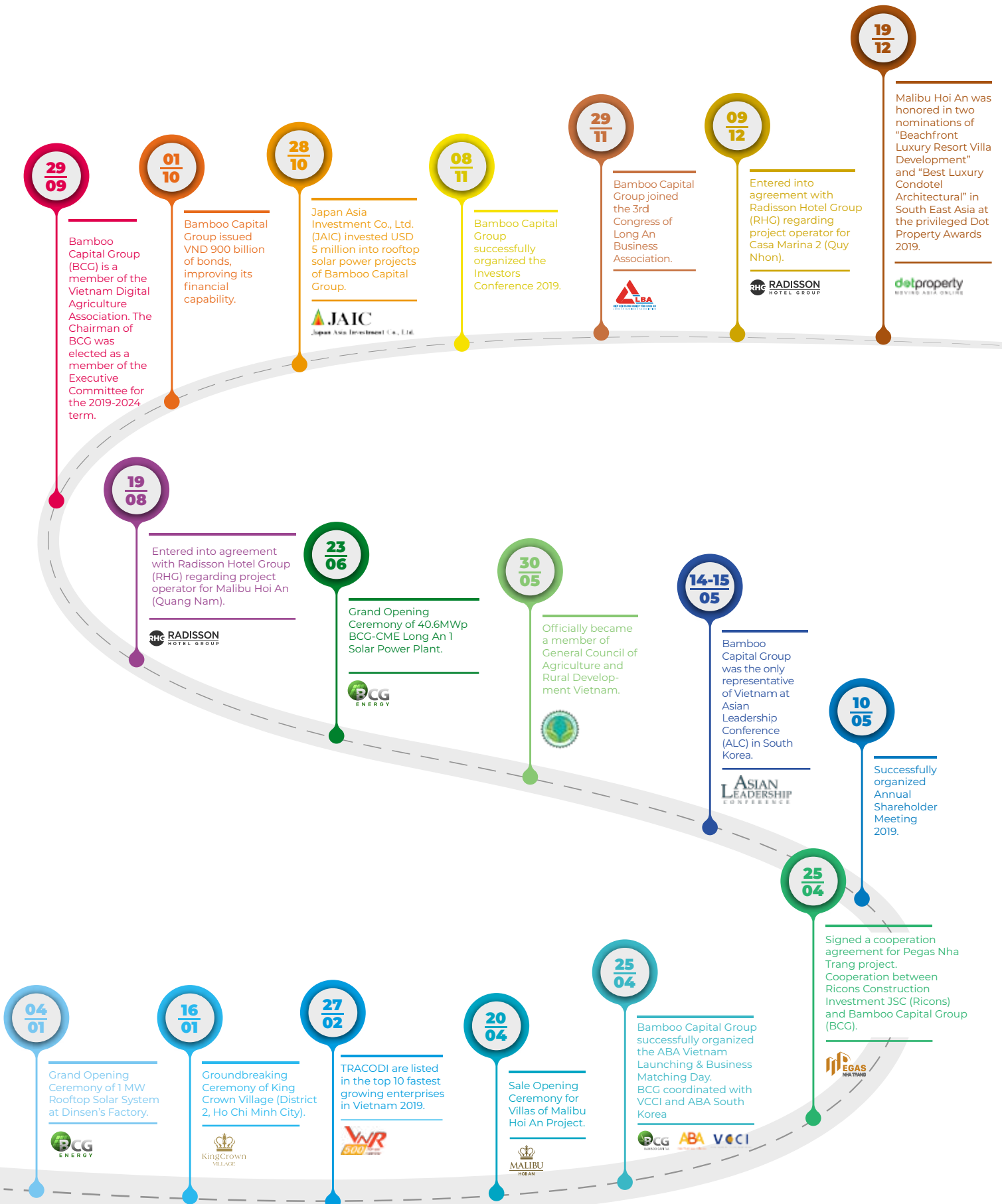


# NEWSLETTER

## QUARTER 1 - 2020



# BCG 2019 JOURNEY



## FINANCIAL PERFORMANCE 2019

According to the audited consolidated financial statements of 2019 of Bamboo Capital JSC (BCG), gross sales reached 1,576 billion VND, increase by 236% compared to 2018. Profit after tax reached 141 billion VND, rise by 1,143% compared to the same period last year. The main reason is that in 2019, Bamboo Capital JSC transferred some financial investments, so the financial revenue increased sharply. Furthermore, the Group also restructured a number of loans so that the interest expenses were capitalized directly into the project, leading to an increase in profits from financial activities. Thanks to the

strong financial revenue and profit, thereby leading to the abnormal growth of consolidated profits for BCG in 2019. Moreover, operating performance of the Group's subsidiaries and affiliates such as Nguyen Hoang Development, Tracodi and Tapiotek JSC also showed positive results. With such an abnormal growing profit, the profitability ratios have improved dramatically, in which ROS (return on sales) reached 7.35% compared to the same period last year of 0.85% and the rate of ROE (return on equity) accounted for 8.65% compared to 0.8% in 2018.

## BAMBOO CAPITAL GROUP AND TRACODI ARE LISTED IN THE TOP 500 LARGEST CORPORATIONS OF VIETNAM IN 2019 (VNR500)

On January 09th 2020, Bamboo Capital JSC (BCG) and Transport & Industry Development Investment JSC (TRACODI) were awarded by Vietnam Report Organization and Vietnamnet Newspaper as Top 500 Largest Enterprises of Vietnam.

BCG was first nominated in 2017, so far BCG has been honored for three consecutive years. This honor is the affirmation of BCG's business strategies going on the right direction in focusing on infrastructure, real estates and renewable energy, together with the relentless effort of the BOD and all the employees.

Tracodi was honored for the first time in 2018. In the future, the Company is forecast to grow rapidly with the objective to become one of the top infrastructure construction company by enhancing cooperation with the leading international partners, attempt to create good products with the brand name of Tracodi.



## BAMBOO CAPITAL GROUP AND THAI SON CORPORATION ENTERED INTO AGREEMENTS FOR THE COMPREHENSIVE COOPERATION

On February 5<sup>th</sup> 2020, Bamboo Capital Group (BCG) and Thai Son Corporation (Thai Son Corp.) – a company under the Ministry of Defense, entered into agreements for the comprehensive cooperation strategy to develop projects across multiple sectors: developing industrial park, logistic service, warehouse, solar energy, wind energy, rooftop solar, LNG port, LNG liquefied natural gas. Mainly, BCG will focus on deploying rooftop solar systems for factories in the industrial parks developed by Thai Son Corp. Besides, Thai Son Corp. with their experiences in the fields of civil construction and infrastructure will provide services for upcoming projects of BCG.

In the 2020-2025 period, BCG plans to develop a high-tech industrial park project in Long An, at the same time, continue to strive in the projects of solar energy, wind energy in Central and Southern area of Vietnam, and rooftop solar energy in the factories at industrial parks and LNG liquefied natural gas energy in Long An.



*Mr. Nguyen Ho Nam and Colonel Pham Gap signing the comprehensive cooperation agreements between Bamboo Capital Group and Thai Son Corporation*

## BCG ENERGY AND HEPZA BUSINESSES ASSOCIATION (HBA) ENTERED INTO AGREEMENTS ABOUT DEVELOPING ROOFTOP SOLAR PROJECTS

On February 24th, BCG Energy JSC (BCG Energy) - a subsidiary of Bamboo Capital Group, and Hepza Businesses Association (HBA) signed a contract to develop rooftop solar power system for factories in industrial parks, export-processing parks and hi-tech parks in HCM City.

According to the contract, BCG Energy will install at least 300MWp of total rooftop solar capacity for the mentioned factories until 2024. HBA also aims to deploy a total capacity of 1,000MWp of rooftop solar power installed to help reduce 23 million tons of CO<sub>2</sub> emissions by 2024 to lower the level of pollution.



*BCG Energy will install at least 300MWp of total rooftop solar capacity for the mentioned factories until 2024*

## BAMBOO CAPITAL GROUP GIVING AWAY 50,000 MEDICAL MASKS IN LONG AN, VINH LONG, AND QUANG NAM PROVINCES

In order to proactively prevent the disease of acute pneumonia caused by the new corona virus (Covid-19) which is becoming more serious and complicated, on the morning of February 6th 2020, Bamboo Capital Group and its subsidiaries have launched “Bamboo Capital Group joins hands for public health” activity to give away over 50,000 medical masks for the people of Long An, Vinh Long and Quang Nam provinces.

From very early in the morning, BCG’s employees had presented at BCG-CME Long An 1 Solar Plant’s Office (Thanh Hoa district, Long An province), People’s Committees of An Thanh and Huu Thanh communes (these two communes are located at both ends of BOT DT830 station, Long An), Ngoc Thien Vihara (Vinh Long province), Amor Garden project and Malibu Hoi An project (Quang Nam province). With the spirit of voluntary and enthusiasm in participating of each BCG family member, more than 50,000 medical masks were given away within a few hours





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